



Our ambition? Innovate. Our mission? Overcome future nutritional challenges. As a specialist in Plant nutrition, Animal nutrition and well-being, within Roullier Group, we cultivate our success throughout the world, thanks to a robust and dynamic structure. We also insure a full control of every step of our industrial and sales processes.

Timac Agro International, subsidiary of the Roullier group, is an expert in plant and animal nutrition. Now present in over 39 countries throughout the world, Timac Agro manufactures and commercializes fertilizers and nutritional specializations for crops and animals.

It is a Key player in the international agribusiness market, and has an opportunity for you to work on the growth of existing markets and develop new markets with high potential. We are now looking for a **Regional Sales Director** to further develop and sustain our business activity in Ukraine.

Location: Donetsk

Directly reporting to the Divisional manager your main responsibilities are:

- Build a strong partnership and intense working relationships with clients (farmers and distributors)
- Manage accounts sales growth and profitability in line with Business Units' objectives
- Create and implement a business plan of territory development
- Manage team work of Plant Nutritional Consultants
- Prepare reports on regular basis
- To recruit and manage your own team of sales representatives (plant nutrition consultants)
- Usual business trips

Main requirements:

- Being a holder of a master degree in Agribusiness you have a successful experience of minimum 2 years as a Sales Manager and experience of managing the team
- Your main strengths are orientation on results, analytical awareness and excellent organisational skills
- Driving license is mandatory
- Fluent English

Your ambition, your entrepreneurial spirit, dynamism and professionalism will be the key elements of success in Timac Agro Ukraine

The Company offers:

- Challenging work in international company
- Competitive salary and attractive bonuses system
- Compensation package
- Corporate automobile

If you are interested in this job, please send us your CV hr@ua.timacagro.com