



Our ambition? Innovate. Our mission? Overcome future nutritional challenges. As a specialist in Plant nutrition, Animal nutrition and well-being, within Roullier Group, we cultivate our success throughout the world, thanks to a robust and dynamic structure. We also insure a full control of every step of our industrial and sales processes.

Timac Agro International, subsidiary of the Roullier group, is an expert in plant and animal nutrition. Now present in over 42 countries throughout the world, Timac Agro manufactures and commercializes fertilizers and nutritional specializations for crops and animals.

It is a Key player in the international agribusiness market, and has an opportunity for you to work on the growth of existing markets and develop new markets with high potential. We are now looking for a **Division Sales Manager** to further develop and sustain our business activity in Ukraine.

## Location: Kyiv

Directly reporting to the Country Manager your **main responsibilities are:**

- Participation in Strategic Planning and Development of the company
- Execution of strategies in the accountable territory (up to 15 regions of Ukraine)
- Regional Budget build-up, execution and control of KPIs
- Development and management of the regional team aimed to achieve sales targets
- Effective management of distribution in order to support sales
- Planning and execution of marketing activities directed to promote Timac Agro brand

## Profile:

- Being a holder of a master degree in Agribusiness/Management you have a successful experience of minimum 2 years as a Region Director and experience of managing the team
- Your main strengths are orientation on results, analytical thinking, strong negotiational and organizational skills
- Driving license is mandatory
- Fluent English, knowledge of French will be a advantage
- Your ambition, your entrepreneurial spirit, dynamism and professionalism will be the key elements of success in Timac Agro Ukraine

## Job benefits:

- Challenging work in international company
- Competitive salary and attractive bonuses system
- Compensation package
- Corporate automobile

If you are interested in this job, please send us your CV [hr@ua.timacagro.com](mailto:hr@ua.timacagro.com)