

Technical Sales Advisors

Positions throughout UK

Field Based

Job

To support our ambitious development plan across the UK, in a constantly growing environment, we are currently recruiting for a number of Technical Sales Advisors to cover proximal sales areas throughout the UK.

Responsibilities

- Sales of our **unique and enhanced product range** in fertilisers, soil conditioners and animal nutrition/welfare solutions to farmers and growers through the local distribution channels
- Developing relationships and working closely with local distribution, and key players within the local farming community

Competencies



Timac Agro DNA

Believe in our model, products and purpose. Be an entrepreneur and committed to the UK challenge!

Master Our Technologies

Digest plenty of technical information, and have the ability to translate into sales arguments to offer best solutions to customers

Agricultural Knowledge

Previous agricultural knowledge or a sympathy for our industry environment is essential. Understand your local environment and offer solutions to create value for your local portfolio

Develop Sales Skills

Previous sales experience is not essential. However, in order to become a local reference for farmers and growers in your area, an acumen for business development is essential. We also offer sales training.

Harness Sales Tools

Understand and segment your area, optimise sales tools (CRM, tablet) in order to optimise local customer networks.



Timac Agro UK Ltd

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The Wider Groupe Roullier

Our ambition is to Innovate. Our mission is to overcome future nutritional challenges.

Within the Groupe Roullier, as a specialist in Plant Nutrition, Animal Nutrition, and the Food Industry, we cultivate our success throughout the World, thanks to a robust and a dynamic structure. We also ensure full control of every step in our industrial and sales processes. Our strength is our 8,000 employees who share our values: innovation, performance and an entrepreneurial spirit.

Timac Agro International & Timac Agro UK

Timac Agro, within the Groupe Roullier, is an international industrial company, experts in plant and animal nutrition. Our solutions represent the most effective possible answer to the needs of the planet and our plant species, providing precisely the right amount of each element necessary for growth with respect for the environment. Timac Agro has more than 5800 talented people based in 42 countries across the globe, with a global turnover of €1.7BN.

In Timac Agro UK, having quadrupled in size in 2017 and moved to a brand new Head Office facility at the world-renowned Rothamsted Research Centre, we are now in the next stage of development for the business.

Location

The position is field/home based.

Remuneration

- Competitive Basic Salary
- Uncapped Commission Structure, performance related bonus
- Company Car & Fuel Card Package
- Pension
- 25 days holiday + bank holidays

CAN YOU THINK DIFFERENT TO FARM BETTER?

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CAREERS@UK.TIMACAGRO.COM

01582 958 444 (OPTION 2)



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