



As part of the internationally operating Roullier Group, TIMAC AGRO Austria offers first-class solutions in the field of plant and animal nutrition that meet the challenges of modern agriculture. To supply these innovative solutions to our customers, we produce around 250,000 tons of various mineral fertilizers every year.

To strengthen our team in **Pischelsdorf** (Austria) we are searching for a dynamic:

Export Manager (f/m)

Attached to the Area Managing Director, you assist him to develop the production and sales of granulated fertilizers needed by our customers within an area of 16 countries overall supplied by our factory based in Austria.



Your Profile

Your background lead you to develop both business and technical skills (ie. degree in Economics/Business administration and in a technical field [TU/FH]), you justify a successful experience in the management of accounts based in Eastern Europe for technical products (heavy industry / chemical industry).

You are known for your entrepreneurial, customer oriented acting and out-of-the-box thinking. You have been confronted with industrial problems that you managed independently.

You are fluent in English, German and ideally in one of the Eastern European languages. You have developed an intercultural awareness thanks to an international experience.

With an appetite for international travels (min. 50% of your time), you are passionate, curious and demonstrate relational intelligence.



Your responsibilities

You promote our factory and its products towards the countries in the area, including commercial staff, logistics, and management.

You are the main interlocutor of the country and area managers, and ensure a good communication flow between them and the factory.

You bring your expertise in market studies and analyze characteristics such as prices, demand, products, competitors, etc.

You will further develop and lead sustainable partnerships with the countries of the area.

You visit significant customers (farmers, dealers, industries) in the assigned area and propose internally new solutions to better meet their needs.

Our Offer:



Variety of responsibilities & stakeholders



Continuous development opportunities & support



Annual gross salary starting with € 50,000 p.a. (collective agreement of chemical industry)



Company car & engaging benefits



Motivating company culture

You would like to grow with us?

Use the opportunity to actively contribute to the growth of TIMAC AGRO Austria and send us your application to: Bewerbung@at.timacagro.com