



Over the past 40 years, Timac Agro Swiss has been developing into the swiss agriculture, enhancing farm productivity of its customers as well as environment protection. Our company is known as a specialist of fertilisation programs in both plant and animal production, especially in organic farming.

To foster our ambitious growth story in Switzerland we are currently searching for a dynamic:

Regional Sales Manager (f/m)



Your Profile:

- You hold a Bachelor degree or equivalent, ideally in agronomy, agriculture or veterinary?
- You have at least 2 years experience in a leading sales, business development or similar position?
- You are fluent in Swiss German, French and ideally in English (B2 level minimum)?
- You have preferably – but not mandatorily - knowledge of the swiss agricultural environment?
- You are known for your entrepreneurial, customer oriented acting and out-of-the-box thinking?
- You have great communication as well as managerial skills and most importantly, you are ambitious and eager to learn?
- You have developed an intercultural awareness thanks to an expatriation of minimum one year abroad?



Your responsibilities:

- Reporting directly to the Country Manager of Switzerland, you and your team will be responsible to promote and sell our unique animal and plant nutrition solutions, in close cooperation with our local distributors
- You will be responsible for leading your teams of 5-10 agricultural sales representatives, with focus on recruiting, integrating and developing their skills and performances to meet and exceed their - as well as your - objectives
- You will further develop and lead sustainable partnerships with agricultural distributors in accordance with the commercial policy of our company
- As manager of your own region, you will have the key responsibility for your region's P&L as well as for the animation and commercial development of your area

Our Offer:



Variety of responsibilities & stakeholders



Continuous development opportunities & support



Office in Effretikon (ZU) but most of the time autonomously on the field



company car & fuel card package



competitive basic salary & participaton in lucrative bonus scheme



Motivating company culture

You would like to grow with us?

Then use the opportunity to actively contribute to the growth of TIMAC AGRO Swiss and send your application to: Andrea.Hoerhann@at.timacagro.com